



*Cities of: Buena Vista, Harrisonburg, Lexington,  
Staunton, Waynesboro, & Winchester  
Counties of: Augusta, Bath, Clarke, Frederick,  
Highland, Page, Rockbridge,  
Rockingham, Shenandoah, & Warren*

## GO Virginia Region 8 Regional Council Agenda

Mountain Gateway Community College: Buena Vista Campus

Tuesday, October 28, 2025 at 10:00 AM

Zoom: <https://zoom.us/j/94484065876?pwd=UGOXguATs6mxwHjSa0bhomfVaLaqIW.1>

1. Call to Order and Welcome Dr. Yolanda Shields, Chair
2. Introductions / Roll Call / Special Guests Alison Varner-Denbigh, ED
3. Welcome to Mountain Gateway Community College Dr. John Rainine, President
4. **Approval of July 22, 2025 Council Minutes (Attached)\*** Dr. Yolanda Shields, Chair
5. **Grant Review Committee Report\*** Ashley Driver, GRC Chair
  - a. **Shenandoah Valley Commercial Kitchen Planning Grant (attached)**
    - i. Marguerite Landenburger & Kelly Nemzek, Applicants
  - b. **Page County Meat Processing Cooperative – Cancellation Request (attached)**
    - i. Alison Varner-Denbigh, ED
6. **Growth & Diversification Plan Presentation (Attached)\*** Jeremy Crute, CSPDC
7. **Financial Update (Attached)** Brandon Davis, NSVRC Director
8. Executive Director's Report Alison Varner-Denbigh, ED
  - a. FY2025 Annual Report
  - b. CY2026 Dates & Deadlines Calendar
9. Council Chairman's Report Dr. Yolanda Shields, Chair
  - a. Council Member Candidate Request for Recommendations
10. Public Comments
11. Closing Comments / Adjournment Dr. Yolanda Shields, Chair

Next Council Meeting: January 27, 2026 at 10am – ALL VIRTUAL

**Legend:** FYI Only, For Review & Feedback, For Review & Vote\*



## Region 8

*Cities of: Buena Vista, Harrisonburg, Lexington, Staunton, Waynesboro, & Winchester*  
*Counties of: Augusta, Bath, Clarke, Frederick, Highland, Page, Rockbridge, Rockingham, Shenandoah, & Warren*

### GO VIRGINIA REGION 8 COUNCIL MEETING MINUTES

Tuesday, July 22, 2025, 10:00 am to 11:54 am  
 Blue Ridge Community College – Plecker Building

| FIRST   | LAST        | AFFILIATION                                   | ATTENDED |
|---------|-------------|-----------------------------------------------|----------|
| Hobey   | Bauhan      | Virginia Poultry Federation                   | ✓        |
| Emily   | Marlow Beck | Marlow Auto Group                             | absent   |
| Kim     | Blosser     | Laurel Ridge Community College                | ✓        |
| Eric    | Bond        | Augusta County Schools                        | Virtual  |
| Lisa    | Botkin      | Shenandoah Regional Airport                   | ✓        |
| Janet   | Clarke      | Clarke Consulting LLC.                        | ✓        |
| Ed      | Daley       | Interim Warren County Administrator           | ✓        |
| Dottie  | Day         | Navy Federal Credit Union                     | ✓        |
| Randy   | Doyle       | Shenandoah Valley Workforce Development Board | Absent   |
| Ashley  | Driver      | AD Engineering, LLC                           | ✓        |
| John    | Graves      | Luray Caverns Corporation                     | Absent   |
| Conrad  | Helsley     | NSVRC Board                                   | ✓ 10:23a |
| Greg    | Hitchen     | Waynesboro Economic Development Director      | ✓        |
| Bobby   | Hobbs       | Senior VP, Cornerstone Bank                   | Virtual  |
| Lai     | Lee         | High Meadow Strategies                        | ✓        |
| Tracey  | Luellen     | Senior HR Manager, Toray Plastics             | Virtual  |
| Mary    | McDermott   | Shenandoah Valley Angel Investors             | Virtual  |
| Mitch   | Moorel      | Shenandoah University                         | Absent   |
| Doug    | Moyer       | Sentara RMH Medical Center                    | ✓        |
| Cary    | Nelson      | President, H.N.Funkhouser & Co.               | Absent   |
| Shawn   | Pellington  | McKee Foods                                   | ✓        |
| Yolanda | Shields*    | YesBuilds                                     | Absent   |
| Bruce   | Simms       | Virginia Regional Transit                     | Virtual  |
| Mike    | Stolarz     | UTS Systems                                   | Virtual  |
| Anthony | Tongen      | James Madison University                      | ✓        |
| Dave    | Urso        | Blue Ridge Community College                  | ✓        |

*Support staff attending included: Alison Varner-Denbigh (Region 8 Executive Director), Brandon Davis (NSVRC), Ann Cundy (CSPDC), Jay Langston (SVP-ExOfficio), Cody Anderson (DHCD), and Jack Honig (DHCD)*

*In person guests included: Jeremy Crute (CSPDC), Elizabeth Goodloe (CSPDC), Brandy Flint (Applicant: Rockbridge Co), Paige Owens & Robyn Sherman (Rockbridge CTE & WBL), Sharon Johnson (SVWDB), Mason Bishop (WorkED*

*Consulting), Mary Sullivan (VTop), Kristina Ramsey (Buena Vista), Michele Edwards (Staunton Mayor), Alice Woods (Staunton City Council), and Delegate Chris Runion (11:14am arrival).*

*Virtual guests included: Joel Hensley, Liz Salvage (SVWDB member), Julie Shafferl (Ben Cline's Aid), Jessica Blythe (Staunton ED), Lisa (Valley Health)*

### **Call to Order and Welcome**

The July 22, 2025 Council meeting for GO Virginia Region 8 was called to order by Vice Chair Janet Clarke at 10:00 a.m. Denbigh asked those in attendance virtually and in person to introduce themselves. Clarke reminded the attendees of the public nature of the meeting, thus the need to follow state laws and regulations.

### **Roll Call**

Alison Varner-Denbigh called the Council roll, and a quorum was confirmed.

### **Welcome to Blue Ridge Community College (BRCC)**

Clarke introduced Dave Urso, Vice-President of BRCC and GoVaR8 Council Member.

### **Consent Agenda**

The April 22, 2025 Regional Council Meeting Minutes was motioned for approval by Ed Daley, followed by a second from Greg Hitchen, and was approved by unanimous vote.

### **Grant Review Committee Report**

Committee Chair Ashley Driver introduced the two grant applications totaling \$170,000 from Rockbridge County Economic Development. He explained the process the GRC follows and asked the applicant to provide a brief presentation on their project.

#### *Rockbridge Co Dual Enrollment Cybersecurity Program*

Applicant explained this application is requesting \$39,826.60 to purchase essential equipment to support the cybersecurity program, including 26 Dell OptiPlex computers, 26 Raspberry Pi Microcomputers, a Cisco switch, a wireless access point, and grant administration costs. The local match of \$20,000 covers a portion of the instructor's salary, funded by Rockbridge County and City of Lexington. The program will introduce a structured, progressive curriculum in cybersecurity in partnership with Mountain Gateway Community College offering dual enrollment, which includes Computer Information Systems (DE), Cybersecurity I Fundamentals (DE), and Cybersecurity II Operations (DE), Cybersecurity III Operations Advanced (DE). Students will be eligible to earn industry-standard certifications that are highly sought after by employers in IT field such as CompTIA A+, CompTIA Network + (NET+), CompTIA Security+, and Security Pro Certification. If approved by the state, the program will be implemented immediately after purchased equipment arrives. This program forecasts 20 students trained, 16 credentials awarded, and 10 job placements per year.

#### *Rockbridge Co Advanced Manufacturing Workforce Development*

The grant project is requesting \$131,128 which will support the purchase of equipment and curriculum for welding, fabrication, and manufacturing training, including a forklift, plasma table, welders, toolboxes, software, and safety equipment. The matching funds of \$71,000 will cover part of the forklift cost and installation of permanent gas lines in the welding lab. The investment modernizes the CTE programs and supports credential attainment aligned with the local workforce needs. Manufacturing Program participants will receive Manufacturing Technician Level 1 (MT1) and OSHA Forklift Operator Certification. The Welding Lab participants will earn NCCER Core – Introduction to Basic Construction Skills with the Dual Enrollment Welding Certifications of Flux Core Arc Welding (FCAW), Gas Metal Arc Welding (GMAW), Gas Tungsten Arc Welding (GTAW), and Shielded Metal Arc Welding (SMAW). The program forecasts 30 students trained, 30 credentials awarded, and 20 job placements per year.

Alison stated to the council that these grant proposals will use up the remaining FY25 unallocated funds totaling \$120,881.21 as of June 30, 2025.

Lai Lee made a motion to support the Rockbridge Co Dual Enrollment Cybersecurity implementation grant for \$39,826.60 and seconded by Dave Urso. A roll call vote to approve was unanimous. Lisa Botkin made a motion to support the Rockbridge Co Advanced Manufacturing Workforce Development Program for \$131,128 and seconded by Conrad Helsley. A roll call vote to approve was unanimous.

### **Financial Status Report**

Brandon Davis of the Northern Shenandoah Valley Regional Commission presented the Comprehensive Financial Dashboard. It was indicated that GoVaR8 has two current grant projects with project extensions – The Capacitor Incubator Program has been extended to 12/31/25 and the Winchester AAM Pipeline Study has been extended to 11/1/2025 (both approved by DHCD). After taking into account the approval of the two current grant proposal above (presented today), the cumulative FY26 per capita available balance is \$1,061,800.90. It is anticipated to have the Ag Innovation Center – BV project and SHD Technology Park project formally closed out prior to next quarter.

### **Talent Pathways Initiative Update**

Sharon Johnson (SVWDB) gave an update on the progress of the TPI project, next steps, and final report due to DHCD in July. Mason Bishop (WorkED Consulting) gave a presentation on findings of the FINAL study (PowerPoint Presentation Attached) and explained the proposed solutions for the Manufacturing and Transportation & Logistics Industry Workforce Issues. The Final TPI report will be distributed to Region 8 via email (using Hubspot CRM database), posting on new GoVaR8 social media channels, SVWDB will distribute, and Alison will arrange a follow-up virtual meeting for anyone interested in attending for Q&A session.

### **Growth & Diversification Plan Update**

Jeremy Crute (CSVDC) gave an update on the progress of the G&D Plan in regard to the completion of the regional SWOT analysis. The plan review timeline and next steps were explained via the Power Point Slide (attached) which showed the 9/15/25 G&D Plan Draft Deadline to DHCD, GoVaR8 Plan approval on 10/28/25, and final plan submission to DHCD by 10/31/25.

### **Director's Report**

Alison showed a slide on Upcoming Events, Quarter 3 objectives, links to Statewide AI initiatives, and links to GoVaR8 forms of connectivity (website, email, LinkedIn, Facebook, and Instagram).

### **Public Comment**

No public comment was offered.

### **Next Council Meeting**

October 28, 2025 at Mountain Gateway Community Collete—Joe Wilson Workforce Center starting at 10:00am.

### **Adjournment**

With no further business before the council, Vice-Chair Clarke adjourned the meeting at 11:54 a.m.



October 1, 2025

Ms. Sara Dunnigan, Deputy Director  
Virginia Department of Housing and Community Development  
600 East Main Street, Suite 300  
Richmond, VA

Dear Ms. Dunnigan,

The Shenandoah Valley Meat Processing Cooperative Planning Grant was approved by GO Virginia State Board and entered into the Per Capita Allocation Grant Contract between DHCD and Page County (applicant) on June 4, 2025. The approved allocation of \$87,450 was matched by \$43,725 of locality funds. The Grant Project was to develop a business plan for the creation of a meat processing facility and cooperative. The business plan shall include, at minimum, the following:

1. **Research and development of the most effective structure and governance for the cooperative.**
2. Identification of key partner relationships for services that would not be handled by the facility, including but not limited to harvesting and live receiving
3. Development of, and execution of, legal agreements between the public and private partnering entities, including outlining roles and responsibilities, commitments, and the governance structure of the entity.
4. Research and development of generic facility designs, including defining necessary components of the facility designs, including defining necessary components of the family such as cooler areas, cold storage, and cattle receiving, and
5. Development of a sustainability strategy, including identification of additional funding partners and fundraising strategies for private investment.

Flora Pettit (legal services) is of the opinion that the Shenandoah Valley Meat Processing Facility should pursue a private entity structure versus a cooperative structure. Per the attached letter of opinion, Flora Pettit states "this is to inform you that a proposed beef processing facility will not be organized as a cooperative due to some of the financial and organizational constraints related to agriculture cooperatives in Virginia. These include limitations on membership for non-producer investors, limitations on returns that non-member investors can earn, and long-term management challenges." Due to a change in the cooperative's legal structure and project scope, the Shenandoah Valley Meat Processing Facility is no longer eligible for GO Virginia funding. On **October 28, 2025**, the **Region 8 Regional Council** formally approved the cancellation of the per-capita allocation contract with **Page County Economic Development** for this project. No reimbursement requests were submitted; therefore, no funds were disbursed. The full **\$87,450** previously allocated to this project will be returned to the per-capita funding pool for reallocation to other eligible initiatives.

We extend our appreciation to you and your team for your collaboration throughout this process, and to the **GO Virginia State Board** for its continued leadership in supporting projects that positively impact the economic growth of the Commonwealth of Virginia.

Sincerely,

Dr. Yolanda Shields

A handwritten signature in black ink, appearing to read 'Yolanda Shields', is written over the printed name.

Region 8, Regional Council Chair

John W. Flora  
*Attorney at Law*

Direct: (540) 437-3111  
jwf@fplegal.com

Phone: (540) 437-3100  
Fax: (540) 437-3101  
90 North Main Street, Suite 201  
P.O. Box 1287  
Harrisonburg, Virginia 22803

August 22, 2025

Ms. Nina Fox  
Director of Economic Development & Tourism  
Page County  
103 South Court Street, Suite F  
Luray, Virginia 22835

Dear Ms. Fox:

On behalf of Shenandoah Valley Foods, this is to inform you that a proposed beef processing facility will not be organized as a cooperative due to some of the financial and organizational constraints related to agricultural cooperatives in Virginia. These include limitations on membership for non-producer investors, limitations on returns that non-member investors can earn, and long-term management challenges. Therefore, my client cannot be involved in a project using the GOVirginia funding if it requires the business to be organized as a cooperative.

Once the first round of financing is complete and the property purchased, Jeff or I will circle back with you with more details as to the next steps.

I look forward to working with you on this matter.

Very truly yours,



John W. Flora

4902-1336-9694  
cc: Jeff Noland



Notes:  
Closed projects show ACTUAL amounts  
Active projects show CONTRACTED amounts  
\* Indicates Planning Grant  
**Red font indicates a closed-out project**  
**Blue font indicates closeout submitted awaiting final review & approval**  
**Green font indicates a pipeline project not yet under contract**

10/20/2025

| Revenues by Funding Source           | FY18-22 Funds                           | FY23 Funds                                                                                    | FY24 Funds                                                                    | FY25 Funds                                                            | FY26 Funds                                                                 | TOTAL             |
|--------------------------------------|-----------------------------------------|-----------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-----------------------------------------------------------------------|----------------------------------------------------------------------------|-------------------|
| Per Capita Grant Funding             | \$ 5,244,860.00                         | \$ 1,078,449.00                                                                               | \$ 1,081,613.00                                                               | \$ 1,085,209.00                                                       | \$ 1,089,137.00                                                            | \$ 9,579,268.00   |
| Funds Recaptured by General Assembly | \$ (966,925.00)                         | -                                                                                             | \$ (43,469.06)                                                                | -                                                                     | -                                                                          | \$ (1,010,394.06) |
| Talent Pathways Initiative Funding   |                                         | -                                                                                             | \$ 250,000.00                                                                 | -                                                                     | -                                                                          | \$ 250,000.00     |
| ERR Progam (Completed)               | \$ 589,880.58                           | -                                                                                             | -                                                                             | -                                                                     | -                                                                          | \$ 589,880.58     |
| Total Funding:                       | \$ 4,867,815.58                         | \$ 1,078,449.00                                                                               | \$ 1,288,143.94                                                               | \$ 1,085,209.00                                                       | \$ 1,089,137.00                                                            | \$ 9,408,754.52   |
| Expenditures by Project              | FY18-22 Projects                        | FY23 Projects                                                                                 | FY24 Projects                                                                 | FY25 Projects                                                         | FY26 Projects                                                              |                   |
|                                      | 20 Closed Projects<br>\$ (4,426,980.32) | SHD Technology Park<br>\$ (993,300.00)                                                        | GO2Work<br>\$ (884,500.00)                                                    | Clarke County Site Development Planning Grant<br>\$ (170,625.00)      | Rockbridge Co Dual Enrollment Cybersecurity Program<br>\$ (39,826.60)      |                   |
|                                      |                                         | Capacitor Incubator Program (Extended to 12/31/25)<br>\$ (395,067.00)                         | Winchester Regional Airport Authority Land Planning Study*<br>\$ (100,000.00) | Blue Mountain Site Extended Due Diligence<br>\$ (348,810.00)          | Rockbridge Co Advanced Mfg Modernization & Scale-up<br>\$ (131,128.00)     |                   |
|                                      |                                         | Talent Pathways Initiative - Shenandoah Valley Workforce Development Board<br>\$ (249,943.42) | Blue Mountain RIFA Site Feasibility Study*<br>\$ (55,892.70)                  | ShenValley Meat Processing Cooperative (Cancel)<br>\$ (87,450.00)     | Shenandoah University Commercial Kitchen Planning Study<br>\$ (100,000.00) |                   |
|                                      |                                         |                                                                                               | Winchester Advanced Air Mobility Pipeline Study*<br>\$ (71,000.00)            | Expressways to Power - Lineworker Training Program<br>\$ (401,374.00) |                                                                            |                   |
|                                      | Total Funds Allocated:                  | \$ -                                                                                          | \$ (1,638,310.42)                                                             | \$ -                                                                  | \$ (270,954.60)                                                            | \$ (8,455,897.04) |
|                                      | Total Funds Unallocated:                | \$ 440,835.26                                                                                 | \$ (559,861.42)                                                               | \$ 176,751.24                                                         | \$ 818,182.40                                                              | \$ 952,857.48     |
| Planning Grant Subset Allocated:     | \$ (208,065.33)                         | \$ -                                                                                          | \$ (226,892.70)                                                               | \$ (87,450.00)                                                        | \$ (100,000.00)                                                            |                   |
| Planning Grant Subset Unallocated:   | \$ 427,018.55                           | \$ 250,000.00                                                                                 | \$ 23,107.30                                                                  | \$ 162,550.00                                                         | \$ 150,000.00                                                              |                   |

GO VIRGINIA



VIRGINIA INITIATIVE FOR  
**GROWTH &  
OPPORTUNITY**  
IN EACH REGION

GO Virginia Shenandoah Valley Region 8  
PER CAPITA ALLOCATION GRANT FUNDS

Contract Term: 7/1/2023-12/31/2025

Capacitor Incubator

Budgeted Revenues & Expenditures Report

Reporting Period: October 17, 2025

Accrual Basis Accounting

**REVENUES**

|         |           | <u>DHCD CAMS</u> | <u>MATCH</u>    |
|---------|-----------|------------------|-----------------|
| Draw #1 | 8/21/2023 | 5,989.00         | 5,704.62        |
| Draw #2 | 9/12/2023 | 9,658.93         | 3,169.23        |
| Draw #3 | 2/5/2024  | 22,313.12        | 11,263.08       |
| Draw #4 | 2/7/2024  | 8,968.09         | 4,107.31        |
| Draw #5 | 4/11/2024 | <u>17,935.94</u> | <u>8,328.90</u> |

REVENUE \$ 64,865.08 \$ 32,573.14

|          |            | <u>DHCD CAMS</u> | <u>MATCH</u>     |
|----------|------------|------------------|------------------|
| Draw #6  | 5/30/2024  | 42,680.11        | 22,145.94        |
| Draw #7  | 9/4/2024   | 13,738.81        | 7,983.31         |
| Draw #8  | 11/25/2024 | 45,128.68        | 44,777.35        |
| Draw #9  | 2/19/2025  | 35,599.18        | 9,494.57         |
| Draw #10 | 3/21/2025  | 28,118.57        | 9,665.48         |
| Draw #11 | 5/20/2025  | <u>30,245.28</u> | <u>42,157.53</u> |

REVENUE \$ 260,375.71 \$ 168,797.32

|          |  | <u>DHCD CAMS</u> | <u>MATCH</u> |
|----------|--|------------------|--------------|
| Draw #12 |  | 41,013.49        | 12,664.28    |
| Draw #13 |  | 30551.34         | 7604.64      |

REVENUE \$ 331,940.54 \$ 189,066.24

**EXPENDITURES**

**ADMINISTRATION**

Administration  
SCCF Administration

**TOTAL ADMINISTRATION BUDGET**

**Program Operations**

Supplies  
Contract Services  
Legal Expenses  
Fees and Licenses  
Rent/Lease  
Salaries  
Fringe  
Professional Development  
Outreach

**TOTAL PROGRAM OPERATION EXPENSES**

**TOTAL EXPENDITURES**

| <u>DHCD FUNDS</u>    |                      |                     | <u>MATCH FUNDS</u>   |                      |                     | <u>COMBINED FUNDS<br/>REMAINING</u> |
|----------------------|----------------------|---------------------|----------------------|----------------------|---------------------|-------------------------------------|
| <u>Budgeted</u>      | <u>Expended</u>      | <u>Remaining</u>    | <u>Budgeted</u>      | <u>Expended</u>      | <u>Remaining</u>    |                                     |
| 22,362.00            | 22,362.00            | 0.00                |                      |                      |                     | -                                   |
|                      |                      |                     | 19,500.00            | 17,337.45            | 2,162.55            | 2,162.55                            |
| <u>22,362.00</u>     | <u>22,362.00</u>     | <u>-</u>            | <u>19,500.00</u>     | <u>17,337.45</u>     | <u>2,162.55</u>     | <u>2,162.55</u>                     |
|                      |                      |                     |                      |                      |                     | -                                   |
| 8,500.00             | 4,640.19             | 3,859.81            |                      |                      |                     | 3,859.81                            |
| 90,450.00            | 83,390.75            | 7,059.25            | 44,840.00            | 34,194.92            | 10,645.08           | 17,704.33                           |
| -                    | -                    | -                   | 1,975.00             | -                    | 1,975.00            | 1,975.00                            |
| -                    | -                    | -                   | 13,600.00            | 39,324.48            | (25,724.48)         | (25,724.48)                         |
| -                    | -                    | -                   | 39,345.00            | 31,625.00            | 7,720.00            | 7,720.00                            |
| 232,300.00           | 196,465.39           | 35,834.61           | 72,000.00            | 66,584.38            | 5,415.62            | 41,250.23                           |
| 36,505.00            | 25,082.21            | 11,422.79           | -                    | -                    | -                   | 11,422.79                           |
| 4,950.00             | -                    | 4,950.00            |                      |                      |                     | 4,950.00                            |
|                      |                      |                     | 10,142.00            | -                    | 10,142.00           | 10,142.00                           |
| <u>372,705.00</u>    | <u>309,578.54</u>    | <u>63,126.46</u>    | <u>181,902.00</u>    | <u>171,728.78</u>    | <u>10,173.22</u>    | <u>73,299.68</u>                    |
| <u>\$ 395,067.00</u> | <u>\$ 331,940.54</u> | <u>\$ 63,126.46</u> | <u>\$ 201,402.00</u> | <u>\$ 189,066.23</u> | <u>\$ 12,335.77</u> | <u>\$ 75,462.23</u>                 |

BALANCE: \$ 75,462.23



Funds Drawdown History

Capacitor Incubator

|                            |                | FY2024       |              |              |              |              |              | FY2025       |              |              |              |              |              | FY2026       |               |                |
|----------------------------|----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|----------------|
| Date Drawn                 |                | 8/21/2023    | 9/12/2023    | 2/5/2024     | 2/7/2024     | 4/11/2024    | 5/30/2024    | 9/4/2024     | 11/25/2024   | 2/19/2025    | 3/21/2025    | 5/21/2025    | 6/30/2025    |              |               | DHCD Funds     |
| Budget Category            | CAMS Budget    | D1           | D2           | D3           | D4           | D5           | D6           | D7           | D8           | D9           | D10          | D11          | D12          | D13          | TOTAL         | REMAINING      |
|                            |                |              |              |              |              |              |              |              |              |              |              |              |              |              |               |                |
| <u>ADMINISTRATON</u>       |                |              |              |              |              |              |              |              |              |              |              |              |              |              |               |                |
| Administration             | 22,362.00      |              |              | 2,308.74     |              |              | 6,305.15     | 3,692.78     | 6,826.01     |              | -            |              | 3,229.32     | -            | 22,362.00     | \$ -           |
| <u>PROGRAM OPERATIONS</u>  |                |              |              |              |              |              |              |              |              |              |              |              |              |              |               |                |
| Salaries                   | 232,300.00     | 5,553.85     | 5,553.85     | 16,661.55    | 8,330.78     | 5,553.85     | 16,661.55    | 3,846.16     | 15,726.94    | 27,259.63    | 18,836.52    | 19,432.67    | 28,317.30    | 24,730.74    | 196,465.39    | \$ 35,834.61   |
| Fringe                     | 36,505.00      | 435.15       | 424.88       | 1,274.60     | 637.31       | 432.09       | 1,280.91     | 574.87       | 2,198.73     | 5,180.31     | 3,530.78     | 2,900.11     | 3,916.87     | 2,295.60     | 25,082.21     | \$ 11,422.79   |
| Supplies                   | 8,500.00       |              | 3,680.20     | 786.98       |              |              |              |              |              | 69.24        | 103.77       |              |              |              | 4,640.19      | \$ 3,859.81    |
| Other: Consulting Services | 90,450.00      |              |              | 1,281.25     |              | 11,950.00    | 18,432.50    | 5,625.00     | 20,377.00    | 3,090.00     | 5,647.50     | 7,912.50     | 5,550.00     | 3,525.00     | 83,390.75     | \$ 7,059.25    |
| Professional Development   | 4,950.00       |              |              |              |              |              |              |              |              |              |              |              |              |              | -             | \$ 4,950.00    |
| TOTAL                      | 395,067.00     | 5,989.00     | 9,658.93     | 22,313.12    | 8,968.09     | 17,935.94    | 42,680.11    | 13,738.81    | 45,128.68    | 35,599.18    | 28,118.57    | 30,245.28    | 41,013.49    | 30,551.34    | 331,940.54    | \$ 63,126.46   |
|                            |                |              |              |              |              |              |              |              |              |              |              |              |              |              |               |                |
| <u>MATCH</u>               |                |              |              |              |              |              |              |              |              |              |              |              |              |              |               |                |
| Budget Category            | Matching Funds | D1           | D2           | D3           | D4           | D5           | D6           | D7           | D8           | D9           | D10          | D11          | D12          | D13          | TOTAL         | REMAINING      |
| <u>ADMINISTRATON</u>       |                |              |              |              |              |              |              |              |              |              |              |              |              |              |               |                |
| Administration             | 19,500.00      |              | 633.85       | 3,803.08     | 950.77       | 406.25       | 3,195.37     | 414.04       | 2,484.23     | 1,117.90     | 994.49       | 994.01       | 1,242.12     | 1,101.34     | 17,337.45     | \$ 2,162.55    |
| <u>PROGRAM OPERATIONS</u>  |                |              |              |              |              |              |              |              |              |              |              |              |              |              |               |                |
| Contract Services          | 44,840.00      |              |              | 3,075.00     |              | 5,400.00     | 9,626.34     | 2,833.58     | 5,560.00     | 1,247.50     | 2,465.00     | 1,262.50     | 1,875.00     | 850.00       | 34,194.92     | \$ 10,645.08   |
| Legal Expenses             | 1,975.00       |              |              |              |              |              |              |              |              |              |              |              |              |              | -             | \$ 1,975.00    |
| Fees & Licenses            | 13,600.00      |              |              | 1,875.00     |              |              |              |              | 3,441.48     | 312.00       |              | 33,696.00    |              |              | 39,324.48     | \$ (25,724.48) |
| Rent/Lease                 | 39,345.00      |              |              | 2,510.00     | 1,255.00     | 1,255.00     | 3,765.00     | 2,075.00     | 7,555.00     | 2,090.00     | 2,090.00     | 2,090.00     | 4,820.00     | 2,120.00     | 31,625.00     | \$ 7,720.00    |
| Salaries                   | 72,000.00      | 5,704.62     | 2,535.38     |              | 1,901.54     | 1,267.65     | 5,559.23     | 2,660.69     | 25,736.64    | 4,727.16     | 4,115.99     | 4,115.02     | 4,727.16     | 3,533.30     | 66,584.38     | \$ 5,415.62    |
| Other - Outreach (In-kind) | 10,142.00      |              |              |              |              |              |              |              |              |              |              |              |              |              | -             | \$ 10,142.00   |
| TOTAL                      | 201,402.00     | 5,704.62     | 3,169.23     | 11,263.08    | 4,107.31     | 8,328.90     | 22,145.94    | 7,983.31     | 44,777.35    | 9,494.56     | 9,665.48     | 42,157.53    | 12,664.28    | 7,604.64     | 189,066.23    | \$ 12,335.77   |
|                            |                |              |              |              |              |              |              |              |              |              |              |              |              |              |               |                |
| TOTAL EXPENSES PAID        | \$ 596,469.00  | \$ 11,693.62 | \$ 12,828.16 | \$ 33,576.20 | \$ 13,075.40 | \$ 26,264.84 | \$ 64,826.05 | \$ 21,722.12 | \$ 89,906.03 | \$ 45,093.74 | \$ 37,784.05 | \$ 72,402.81 | \$ 53,677.77 | \$ 38,155.98 | \$ 521,006.77 | \$ 75,462.23   |

GO VIRGINIA



VIRGINIA INITIATIVE FOR  
**GROWTH &  
OPPORTUNITY**  
IN EACH REGION

GO Virginia Shenandoah Valley Region 8

Contract Term 10/1/2023-10/1/2025

GO2Work-Manufacturing & Transportation in the Valley

Budgeted Revenues & Expenditures Report

Reporting Through: October 17, 2025

Accrual Basis Accounting

## REVENUES

|                      | <u>DHCD CAMS</u>     | <u>MATCH</u>         |                   | <u>DHCD CAMS</u>     | <u>MATCH</u>         |
|----------------------|----------------------|----------------------|-------------------|----------------------|----------------------|
| Draw #1 9/4/2024     | 73,558.83            | 442,250.00           | Draw #5 5/13/2025 | 10,982.28            | -                    |
| Draw #2 9/19/2024    | 206,798.66           | -                    | Draw #6 9/15/2025 | 201,403.01           | -                    |
| Draw #3 3/17/2025    | 95,164.61            | -                    |                   | -                    | -                    |
| Draw #4 4/9/2025     | 229,811.54           | -                    |                   | -                    | -                    |
| <b>TOTAL REVENUE</b> | <u>\$ 605,333.64</u> | <u>\$ 442,250.00</u> |                   | <u>\$ 817,718.93</u> | <u>\$ 442,250.00</u> |

## EXPENDITURES

### ADMINISTRATION

Administration

### TOTAL ADMINISTRATION BUDGET

### Program Operations

Equipment

Construction

### TOTAL PROGRAM OPERATION EXPENSES

## TOTAL EXPENDITURES

| DHCD BUDGET          |                      |                     | MATCHING FUNDS       |                      |                  | COMBINED FUNDS<br>REMAINING |
|----------------------|----------------------|---------------------|----------------------|----------------------|------------------|-----------------------------|
| <u>Budgeted</u>      | <u>Expended</u>      | <u>Remaining</u>    | <u>Budgeted</u>      | <u>Expended</u>      | <u>Remaining</u> |                             |
| 65,500.00            | 12,258.68            | 53,241.32           |                      |                      |                  | 53,241.32                   |
| <u>65,500.00</u>     | <u>12,258.68</u>     | <u>53,241.32</u>    |                      |                      |                  | <u>53,241.32</u>            |
| 819,000.00           | 806,736.65           | 12,263.35           |                      |                      |                  | 12,263.35                   |
| 442,250.00           | 442,250.00           | -                   |                      |                      |                  | -                           |
| <u>819,000.00</u>    | <u>806,736.65</u>    | <u>12,263.35</u>    | <u>442,250.00</u>    | <u>442,250.00</u>    | <u>-</u>         | <u>12,263.35</u>            |
| <u>\$ 884,500.00</u> | <u>\$ 818,995.33</u> | <u>\$ 65,504.67</u> | <u>\$ 442,250.00</u> | <u>\$ 442,250.00</u> | <u>\$ -</u>      | <u>65,504.67</u>            |

**BALANCE:**

**\$ 65,504.67**

## Funds Drawdown History

### GO2 Work

| Date Drawn                |                   | 9/4/2024         | 9/19/2024         | 3/17/2025        | 4/9/2025          | 5/13/2025        | 9/15/2025         |          |                   | CAMS                |
|---------------------------|-------------------|------------------|-------------------|------------------|-------------------|------------------|-------------------|----------|-------------------|---------------------|
| Budget Category           | CAMS Budget       | D1               | D2                | D3               | D4                | D5               | D6                | D7       | TOTAL             | REMAINING           |
| <u>ADMINISTRATON</u>      | <u>65,500.00</u>  |                  | -                 |                  |                   | <u>10,982.28</u> | <u>1,276.40</u>   |          | 12,258.68         | 53,241.32           |
|                           |                   |                  |                   |                  |                   |                  |                   |          | -                 | \$ -                |
| <u>PROGRAM OPERATIONS</u> |                   |                  |                   |                  |                   |                  |                   |          |                   |                     |
| Equipment                 | 819,000.00        | 73,558.83        | 206,798.66        | 95,164.61        | 229,811.54        |                  | 201,403.01        |          | 806,736.65        | \$ 12,263.35        |
| <b>TOTAL</b>              | <b>884,500.00</b> | <b>73,558.83</b> | <b>206,798.66</b> | <b>95,164.61</b> | <b>229,811.54</b> | <b>10,982.28</b> | <b>202,679.41</b> | <b>-</b> | <b>818,995.33</b> | <b>\$ 65,504.67</b> |

| Budget Category            | Matching Funds         | D1                   | D2                   | D3                  | D4                   | D5                  | D6                   | D7          | TOTAL                  | MATCH<br>REMAINING  |
|----------------------------|------------------------|----------------------|----------------------|---------------------|----------------------|---------------------|----------------------|-------------|------------------------|---------------------|
| <u>ADMINISTRATON</u>       |                        |                      |                      |                     |                      |                     |                      |             | -                      | \$ -                |
| <u>PROGRAM OPERATIONS</u>  |                        |                      |                      |                     |                      |                     |                      |             |                        |                     |
| Construction               | 442,250.00             | 442,250.00           | -                    | -                   | -                    |                     |                      |             | 442,250.00             | \$ -                |
| <b>TOTAL</b>               | <b>442,250.00</b>      | <b>442,250.00</b>    | <b>-</b>             | <b>-</b>            | <b>-</b>             | <b>-</b>            | <b>-</b>             | <b>-</b>    | <b>442,250.00</b>      | <b>\$ -</b>         |
| <b>TOTAL EXPENSES PAID</b> | <b>\$ 1,326,750.00</b> | <b>\$ 515,808.83</b> | <b>\$ 206,798.66</b> | <b>\$ 95,164.61</b> | <b>\$ 229,811.54</b> | <b>\$ 10,982.28</b> | <b>\$ 202,679.41</b> | <b>\$ -</b> | <b>\$ 1,261,245.33</b> | <b>\$ 65,504.67</b> |



Accrual Basis Accounting

**REVENUES**

| <u>DHCD CAMS</u>     | <u>MATCH</u>         |
|----------------------|----------------------|
| Draw #1              | 95,002.66            |
| Draw #2              | 76,030.00            |
| Draw #3              | 53,507.82            |
| Draw #4              | -                    |
| <b>TOTAL REVENUE</b> | <b>\$ 224,540.48</b> |

**EXPENDITURES**

|                                         | <b>DHCD BUDGET</b>   |                      |                      | <b>MATCHING FUNDS</b> |                      |                     | <b>COMBINED FUNDS<br/>REMAINING</b> |
|-----------------------------------------|----------------------|----------------------|----------------------|-----------------------|----------------------|---------------------|-------------------------------------|
|                                         | <u>Budgeted</u>      | <u>Expended</u>      | <u>Remaining</u>     | <u>Budgeted</u>       | <u>Expended</u>      | <u>Remaining</u>    |                                     |
| <b>ADMINISTRATION</b>                   |                      |                      |                      |                       |                      |                     |                                     |
| Administration                          | 16,610.00            | 3,660.48             | 12,949.52            |                       |                      |                     | 12,949.52                           |
| <b>TOTAL ADMINISTRATION BUDGET</b>      | <b>16,610.00</b>     | <b>3,660.48</b>      | <b>12,949.52</b>     |                       |                      |                     | <b>12,949.52</b>                    |
| <b>Program Operations</b>               |                      |                      |                      |                       |                      |                     |                                     |
| Architecture & Engineering Fees         | 197,200.00           | 197,200.00           | -                    | 102,600.00            | 102,600.00           | -                   | -                                   |
| Planning & Assessment                   | 135,000.00           | 23,680.00            | 111,320.00           | 71,805.00             | 58,872.37            | 12,932.63           | 124,252.63                          |
| <b>TOTAL PROGRAM OPERATION EXPENSES</b> | <b>332,200.00</b>    | <b>220,880.00</b>    | <b>111,320.00</b>    | <b>174,405.00</b>     | <b>161,472.37</b>    | <b>12,932.63</b>    | <b>124,252.63</b>                   |
| <b>TOTAL EXPENDITURES</b>               | <b>\$ 348,810.00</b> | <b>\$ 224,540.48</b> | <b>\$ 124,269.52</b> | <b>\$ 174,405.00</b>  | <b>\$ 161,472.37</b> | <b>\$ 12,932.63</b> | <b>137,202.15</b>                   |

**BALANCE FUNDS:****\$ 137,202.15**

## Funds Drawdown History

### Blue Mt. Implementation

|                                  |                      | NSVRC FY2026         | NSVRC FY2026        |                     |             |             |             |                      |                      |
|----------------------------------|----------------------|----------------------|---------------------|---------------------|-------------|-------------|-------------|----------------------|----------------------|
| Date Drawn                       |                      | 6/30/2025            | 9/2/2025            | 10/16/2025          |             |             |             |                      | CAMS                 |
| Budget Category                  | CAMS Budget          | D1                   | D2                  | D3                  | D4          | D5          | D6          | TOTAL                | REMAINING            |
| <b><u>ADMINISTRATON</u></b>      | <b>16,610.00</b>     | 1,652.66             | -                   | 2,007.82            |             |             |             | 3,660.48             | <b>12,949.52</b>     |
|                                  |                      |                      |                     |                     |             |             |             | -                    | -                    |
| <b><u>PROGRAM OPERATIONS</u></b> |                      |                      |                     |                     |             |             |             | -                    | -                    |
| Architecture & Engineering Fees  | <b>197,200.00</b>    | 93,350.00            | 76,030.00           | 27,820.00           |             |             |             | 197,200.00           | -                    |
| Planning & Assessment            | <b>135,000.00</b>    | -                    | -                   | 23,680.00           |             |             |             | 23,680.00            | <b>111,320.00</b>    |
| <b>TOTAL</b>                     | <b>348,810.00</b>    | <b>95,002.66</b>     | <b>76,030.00</b>    | <b>53,507.82</b>    | -           | -           | -           | <b>224,540.48</b>    | <b>\$ 124,269.52</b> |
|                                  |                      | MATCH                |                     |                     |             |             |             |                      |                      |
| Budget Category                  | Matching Funds       | D1                   | D2                  | D3                  | D4          | D5          | D6          | TOTAL                | REMAINING            |
| <b><u>PROGRAM OPERATIONS</u></b> |                      |                      |                     |                     |             |             |             |                      |                      |
| Architecture & Engineering Fees  | <b>102,600.00</b>    | 102,600.00           | -                   | -                   |             |             |             |                      |                      |
| Infrastructure                   | <b>71,805.00</b>     | 58,872.37            | -                   | -                   |             |             |             | <b>58,872.37</b>     | <b>\$ 12,932.63</b>  |
| <b>TOTAL</b>                     | <b>174,405.00</b>    | <b>161,472.37</b>    | -                   | -                   | -           | -           | -           | <b>161,472.37</b>    | <b>\$ 12,932.63</b>  |
| <b>TOTAL EXPENSES PAID</b>       | <b>\$ 523,215.00</b> | <b>\$ 256,475.03</b> | <b>\$ 76,030.00</b> | <b>\$ 53,507.82</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ 386,012.85</b> | <b>\$ 137,202.15</b> |



GO Virginia Shenandoah Valley Region 8  
FY2024 PER CAPITA ALLOCATION GRANT FUNDS

*Contract #25-GOVA-08B Camp 7 Planning  
Term 1/6/2025-1/6/2027*

Budgeted Revenues & Expenditures Report

Reporting Through: October 17, 2025

Accrual Basis Accounting

**REVENUES**

|                      |          | <u>DHCD CAMS</u>    | <u>MATCH</u>        |
|----------------------|----------|---------------------|---------------------|
| Draw #1              | 9/3/2025 | 82,004.01           | 85,313.00           |
| Draw #2              |          |                     |                     |
| Draw #3              |          |                     |                     |
| Draw #4              |          |                     |                     |
| <b>TOTAL REVENUE</b> |          | <u>\$ 82,004.01</u> | <u>\$ 85,313.00</u> |

**EXPENDITURES**

**ADMINISTRATION**

Administration

**TOTAL ADMINISTRATION BUDGET**

**Program Operations**

Planning Assessment

Architectural & Engineering Fees

**TOTAL PROGRAM OPERATION EXPENSES**

**TOTAL EXPENDITURES**

| DHCD BUDGET          |                     |                     | MATCHING FUNDS      |                     |                  | COMBINED FUNDS<br>REMAINING |
|----------------------|---------------------|---------------------|---------------------|---------------------|------------------|-----------------------------|
| <u>Budgeted</u>      | <u>Expended</u>     | <u>Remaining</u>    | <u>Budgeted</u>     | <u>Expended</u>     | <u>Remaining</u> |                             |
| 8,125.00             | 0.00                | 8,125.00            |                     |                     |                  | 8,125.00                    |
| <u>8,125.00</u>      | <u>-</u>            | <u>8,125.00</u>     |                     |                     |                  | <u>8,125.00</u>             |
| 162,500.00           | 82,004.01           | 80,495.99           |                     |                     | -                | 80,495.99                   |
|                      |                     | -                   | 85,313.00           | 85,313.00           |                  | -                           |
| <u>162,500.00</u>    | <u>82,004.01</u>    | <u>80,495.99</u>    | <u>85,313.00</u>    | <u>85,313.00</u>    | <u>-</u>         | <u>80,495.99</u>            |
| <u>\$ 170,625.00</u> | <u>\$ 82,004.01</u> | <u>\$ 88,620.99</u> | <u>\$ 85,313.00</u> | <u>\$ 85,313.00</u> | <u>\$ -</u>      | <u>88,620.99</u>            |

**BALANCE:**

**\$ 88,620.99**

**Funds Drawdown History**  
**Clarke County Camp 7 Planning**

NSVRC FY2026

| Date Drawn                       | 9/5/2025             |                      |             |             |             |             |                      | CAMS                |
|----------------------------------|----------------------|----------------------|-------------|-------------|-------------|-------------|----------------------|---------------------|
| Budget Category                  | CAMS Budget          | D1                   | D2          | D3          | D4          | D5          | TOTAL                | REMAINING           |
| <b><u>ADMINISTRATON</u></b>      | 8,125.00             | -                    |             |             |             |             | -                    | 8,125.00            |
|                                  |                      |                      |             |             |             |             | -                    | \$ -                |
| <b><u>PROGRAM OPERATIONS</u></b> |                      |                      |             |             |             |             |                      |                     |
| Contract Services                | 162,500.00           | 82,004.01            |             |             |             |             | -                    | \$ -                |
| <b>TOTAL</b>                     | <b>170,625.00</b>    | <b>82,004.01</b>     | -           | -           | -           | -           | <b>82,004.01</b>     | <b>\$ 88,620.99</b> |
| Budget Category                  | Matching Funds       | D1                   | D2          | D3          | D4          | D5          | TOTAL                | MATCH<br>REMAINING  |
| <b><u>PROGRAM OPERATIONS</u></b> |                      |                      |             |             |             |             |                      |                     |
| Architectural & Engineering      | 85,313.00            | 85,313.00            |             |             |             |             | 85,313.00            | \$ -                |
| <b>TOTAL</b>                     | <b>85,313.00</b>     | <b>85,313.00</b>     | -           | -           | -           | -           | <b>85,313.00</b>     | <b>\$ -</b>         |
| <b>TOTAL EXPENSES PAID</b>       | <b>\$ 255,938.00</b> | <b>\$ 167,317.01</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ 167,317.01</b> | <b>\$ 88,620.99</b> |



## I: Introduction

GO Virginia Region 8 consists of the cities of Buena Vista, Harrisonburg, Lexington, Staunton, Waynesboro, and Winchester and the counties of Augusta, Bath, Clarke, Frederick, Highland, Page, Rockbridge, Rockingham, Shenandoah, and Warren.

The Northern Shenandoah Valley Regional Commission serves as Region 8’s leading support organization that provides administrative services and fiduciary oversight as our fiscal agent. The Central Shenandoah Planning District Commission produces the Region 8 Growth & Diversification Plan and assists with some administrative services for area grants. 5 Clover Consulting LLC is contracted to provide Executive Director leadership and the main point of contact for Region 8.

There are six target industry sectors in Region 8:

| Region 8 Target Sectors          |
|----------------------------------|
| Agriculture and Value-Added Food |
| Manufacturing                    |
| Transportation and Logistics     |
| IT & Emerging Technology         |
| Life Sciences                    |
| Business & Professional Services |

## II. Growth & Diversification Plan

In early 2023, Region 8 Support Organizations undertook a Growth and Diversification Plan review. We surveyed council members, regional and local economic developers, and regional stakeholders, data was updated, and project summaries were completed. Support organization staff then reviewed goals and strategies for the region, and updated sections of the Growth & Diversification Plan. The Region 8 Council unanimously approved this Growth & Diversification Plan Review at the October 10, 2023 meeting. No update or review was required in 2024. The CSPDC has completed the 2025 G&D plan to meet DHCD update requirements in 2025, to be submitted October 31, 2025 upon R8 approval. The 2025 G&D Version recommends the removal of Business & Professional Services from the list of Region 8 Target Sectors. In the 8+ years of GO Virginia, Region 8 has NOT had an application request. It appears that this sector is more of a subsector of all the other five target sector industries and thus supported indirectly.



### III: Summary of Projects

In FY2025, five projects were granted \$1,078,634 in GO Virginia funds.

| Project                                                       | GO Virginia funds | Locality Match | Non- Locality Match | Other Leverage |
|---------------------------------------------------------------|-------------------|----------------|---------------------|----------------|
| Winchester Airport Advanced Air Mobility (AAM) Pipeline Study | \$71,000          | \$0            | \$35,500            | \$0            |
| Clarke County Camp 7 Site Development Planning Study          | \$170,000         | \$85,313       | \$0                 | \$0            |
| Blue Mtn. Extended Due Diligence 2025                         | \$348,810         | \$174,405      | \$0                 | \$0            |
| Shen Valley Meat Processing Cooperative                       | \$87,450          | \$43,725       | \$0                 | \$0            |
| LRCC Powerline Worker Program                                 | \$401,374         | \$200,687      | 0                   | \$792,920      |

#### 24-GOVA-027 Advanced Air Mobility (AAM)

**Subgrantee(s):** Winchester Regional Airport Authority

**Participating Localities:** Clarke, Frederick, Shenandoah, and Warren Counties and Winchester City

**Description:** According to the report commissioned by the Virginia Innovation Partnership Corporation (VIPIC), “Virginia’s Advanced Air Mobility Future” (2023), AAM alone will require 17,000 new employees by 2045. To sustain our role as a leader in this space, we must prepare a skilled and adept workforce to support Virginia’s AAM future. This grant project will help inform stakeholders of the investment required to develop a site to support AAM activity at the Winchester Regional Airport. The development would generate direct, indirect, and induce benefits by drawing supporting industries, employers, and job seekers to Region 8.

**Performance Metrics:** Regional Market Study, AAM Workforce Playbook, and Environmental Assessment

#### 25-GOVA-08B Clarke County Camp 7 Site Development Planning

**Subgrantee(s):** Clarke County Economic Development

**Participating Localities:** Site Planning Study and Recommendations

**Description:** This project consists of performing assessments and due diligence on the 40-acre Camp 7 parcel being purchased by Clarke County. This property is part of a larger effort being conducted by Clarke County to bring water/sewer to the Double Tollgate area for economic development. VEDP verified data for Camp 7’s potential for job creation, higher salaries, and capital investment. Double Tollgate’s location is a strong candidate for multiple core sector industries because of its transportation connectivity.

**Performance Metrics:** Site Planning Study and Recommendations

#### 25-GOVA-08A Blue Mtn. Extended Due Diligence

**Subgrantee(s):** Shenandoah Valley Partnership

**Participating Localities:** Cities of Buena Vista, Harrisonburg, Lexington, Staunton and Waynesboro, and the Counties of Bath, Highland, Rockbridge, Augusta, Rockingham, Page and Shenandoah.

**Description:** This application for the extended due diligence on the Blue Mountain property is similar to the previous Site Enhancement Project in that we are adding 297 acres to that of the existing 199 acres with a Tier 4 ranking. This study includes park design and engineering, the marketing approach and the recommendation of the RIFA. Future construction will be guided by the results of this grant's due diligence activities – as these studies will inform the grading and layout for potential businesses and the location of the first tenants in what is designated a Phase A.

**Performance Metrics:** Site Planning Study and Recommendations

#### 24-GOVA-08C Shen Valley Meat Processing Cooperative

**Subgrantee(s):** Page County Economic Development

**Participating Localities:** Augusta, Page, Shenandoah, and Rockingham Counties

**Description:** The overall project will develop a new regional state-of-the-art processing facility that will focus on the aging/storage and fabrication process steps that are bottlenecks for existing regional facilities. In addition, the project will invest in local grain processing infrastructure to support higher levels of local cattle finishing

**Performance Metrics:**

Five deliverables: 1) Research & Develop the most effective structure & governance for the cooperative, 2) Identify & Develop partner relationships for uncompleted processing steps, 3) Develop legal agreements for public-private partnership, 4) Research & Develop facility design specifications, and 5) Develop a sustainability strategy for future funding & growth.

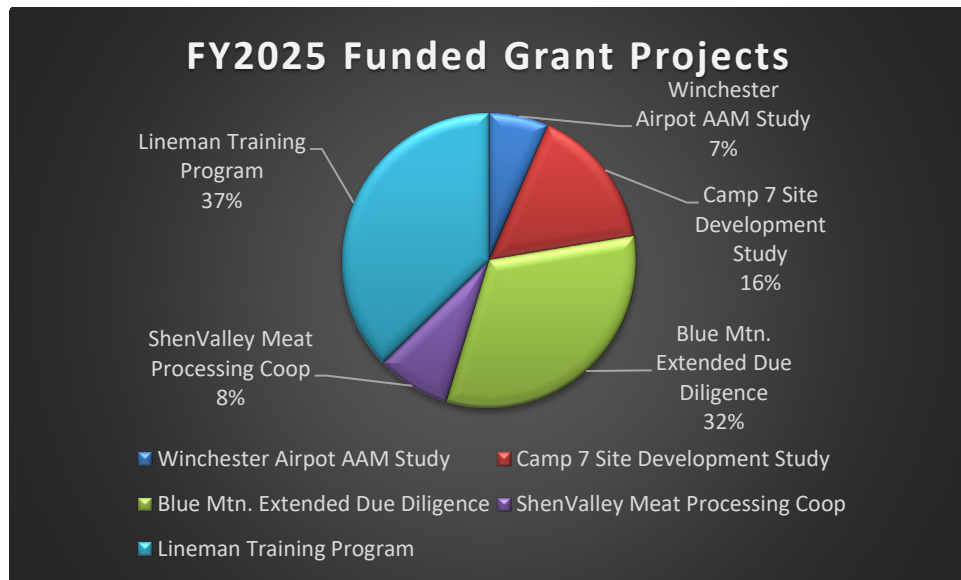
#### 25-GOVA-08D Expressways to Power

**Subgrantee(s):** Laurel Ridge Community College

**Participating Localities:** Clarke, Frederick, Page, Shenandoah, and Warren Counties and Winchester City

**Description:** This project will prepare students for positions in the power and energy workforce through a short-term training and credentialing program. Over the 2-year grant term, the project will offer training to a total of 4 cohorts – each lasting approximately 13 weeks. During that time, participants will be exposed to comprehensive curricula, coursework, and experiential learning that will position them for 7 industry credentials, transition to a 4-year journeyman apprenticeship program, and work in the field.

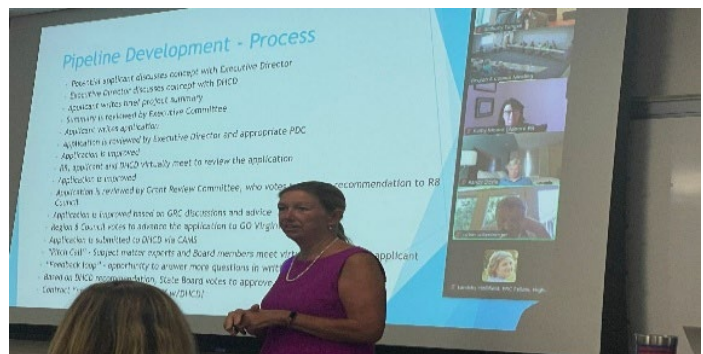
**Performance Metrics:** Number of people trained, Number of job placements, Number of businesses served, Number of new apprenticeships created, Number of new programs implemented, and Number of credentials awarded



#### Section IV: Regional Collaboration & Partner Support

Historically, the in-person quarterly meetings were held at GoVaR8 funding project locations. There was increased attendance and participation with this process implementation. The regional council members and attendees were able to see successfully funded GO Virginia Region 8 projects firsthand. However, we exhausted our funded project locations in 2024. In 2025, we partnered with a couple institutions and one airport to host.

July 2024 –  
Laurel Ridge Community College



October 2024 –  
James Madison  
University  
(Deborah Flippo's  
last meeting)

January 2025 –  
 Virtually (annually)  
 Alison Varner-Denbigh (New GoVaR8’s executive director’s first meeting)



April 2025 –  
 Winchester Regional Airport’s New Terminal  
 (Presented appreciation awards to the last of GoVaR8’s original founding council members)



In March 2025, GoVaR8 facilitated a brainstorming roadshow to four locations throughout the valley. The attendees included economic development, chambers, industry leaders, support organizations, and community leaders. The goal was to stimulate project ideas for potential grant applications and create an opportunity to ask questions regarding GO Virginia initiatives. The events were successful and highly attended.

## BRAINSTORMING SESSIONS

MARCH 2025

Join GO Virginia to identify industry needs, share project ideas, and find solutions

|                   |                                                                                         |  |
|-------------------|-----------------------------------------------------------------------------------------|--|
| <b>MON<br/>24</b> | 09 - 11 AM<br>LRCC STUDENT UNION BUILDING<br>RM 118,<br>173 SKIRMISHER LANE, MIDDLETOWN |  |
| <b>TUE<br/>25</b> | 09 - 11 AM<br>SHENTEL CENTER,<br>500 SHENTEL WAY, EDINBURG                              |  |
| <b>WED<br/>26</b> | 09 - 11 AM<br>VA INNOVATION ACCELERATOR,<br>245 W. 21ST ST, BUENA VISTA                 |  |
| <b>MON<br/>31</b> | 09 - 11 AM<br>SVP SUITE 1100,<br>220 UNIVERSITY BLVD,<br>HARRISONBURG                   |  |

\*LOOK FOR GOVA R8 DIRECTIONAL SIGNS\*  
 ALISON@GOVIRGINIAREGION8.ORG

**Active Partner Organizations Include:**

**Winchester City**

- Economic Development
- City Manager
- Shenandoah University
- HIVE
- Top of Virginia Chamber
- Small Business Development Center (SBDC)

**Frederick County**

- Economic Development
- Laurel Ridge Community College
- Winchester Regional Airport

**Clarke County**

- Economic Development
- Clarke County Education Foundation



**Warren County**

- Economic Development/Administration
- Front Royal Town Manager
- EDA chair
- Northern Shenandoah Valley Regional Council: (NSVRC)
- Blue Ridge Technical Center
- Warran County Public Schools Superintendent

**Page County**

- Economic Development

**Shenandoah County**

- Economic Development
- Community Resources for Education & Wellness (CREW)
- Chamber of Commerce

**Rockingham County**

- Economic Development
- Virginia Poultry Growers (Industry leader)

**Harrisonburg City**

- Economic Development
- Chamber of Commerce
- James Madison University
- Small Business Development Center (SBDC)

**Augusta County**

- Economic Development
- County Administrator
- Blue Ridge Community College
- Chamber of Commerce
- Shenandoah Valley Regional Airport
- Valley Career & Technical Center
- Wilson Workforce Rehabilitation Center

**Waynesboro City**

- Economic Development

**Staunton City**

- Economic Development
- City Manager
- Central Valley Planning District Commission (CSPDC)

**Highland County**

- County Administrator
- Highland County Public Schools
- Highland Center
- Chamber of Commerce

- Highland County EDA Chair

**Rockbridge County**

- Economic Development
- Rockbridge County Public Schools

**Buena Vista City**

- Economic Development
- Mountain Gateway Community College
- Virginia Innovation Accelerator (VIA)
- Southern Virginia University
- Main Street Program Director

**Lexington City**

- Virginia Military Institute (VMI)
- Chamber of Commerce

**Statewide Organizations**

- Virginia Economic Development Partnership (VEDP)
- Virginia Chamber of Commerce
- Virginia Economic Development Association
- The Port of Virginia
- Department of Agriculture (VDACS)
- Virginia Works
- SHINE (Workforce)
- DARS (Workforce)
- GENEDGE
- GoTec Program Director
- Virginia Cooperative Extension
- Virginia Poultry Federation

**Many business/Industry Leaders**

- FY26 will work towards listing

**Regional Organizations**

- Shenandoah Valley Partnership (SVP)
- Shenandoah Valley Workforce Development Board (SVWDB)
- Shenandoah Community Creative Fund (SCCF)
- VIEW/VTOP Program
- BRCC Career Pathways Consortium
- Shenandoah Valley Technical Center (SVTC)
- Carver Food Enterprise (In R9)
- Senator Warner (Federal)
- Senator Timmy French (State)
- Delegate Bill Wiley
- Delegate Chris Runion
- Delegate Deloras Oates
- Christopher Lloyd (McGuire Woods)

## FY2026 Strategic Initiatives:

- Bath County Locality
- Academic Institutions – Christendom College (Front Royal), Eastern Mennonite University (H'burg), Bridgewater College, Mary Baldwin University (Staunton), and Washington & Lee (Lexington). Plus, schedule 1-on-1 w/ JMU's new president
- Chambers – Bath County, Front Royal-Warren County, and Luray-Page County Chambers
- CTE/Technical Centers – Massanutten Technical Center (Rockingham Co), Page County Technical Center, Triplett Technical Center (Shenandoah Co), Mertz Career & Technical Center (Bath County)
- Target Cluster Trade Associations – Manufacturing Association for example
- Inventory Businesses within R8 by locality

## V: Outcomes & Impact

Region 8 Open Projects are provided below:

| Project                                                                   | Participant(s)                                                                                                | Framework                 | Target Industry                                                        | GOVA Funds   | Total Match  | Start/Completion Date                        | Performance Metrics                                                                                                                   | Business Served - Target | Business Served - Actual | Jobs Created - Target | Jobs Created - Actual | Students Trained - Target | Students Trained - Actual | Credentials awarded - Target | Credentials awarded - Actual | Notes                                                                                                                                      |
|---------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|---------------------------|------------------------------------------------------------------------|--------------|--------------|----------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|--------------------------|--------------------------|-----------------------|-----------------------|---------------------------|---------------------------|------------------------------|------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|
| Virginia Innovaton Accelerator Center                                     | The Advancement Foundation Rockbridge, Buena Vista                                                            | Entrepreneurial Ecosystem | Value-Added Food Manufacturing, Light Manufacturing, Business Services | \$ 550,000   | \$ 292,275   | January 2022 - June 2024                     | Businesses Served<br>Jobs Created/Filled<br>New Products Completed                                                                    | 16                       | 58                       | 28                    | 21                    |                           |                           |                              |                              | 10 New Products-Target,<br>19 New Products - Actual                                                                                        |
| Shenandoah Valley Aviation Technology Park                                | Shenandoah Valley Airport Commission                                                                          | Site Development          | Transportation/Logistics                                               | \$ 993,300   | \$ 1,368,637 | January 2023 - January 2025                  | Linear feet of sewer line<br>Linear feet of water line                                                                                |                          |                          |                       |                       |                           |                           |                              |                              | Site Development                                                                                                                           |
| SCCF Capacitor Incubator                                                  | Shenandoah Community Capital Fund Augusta, Harrisonburg, Shenandoah, Staunton, Warren, Waynesboro, Winchester | Entrepreneurial Ecosystem | Value-Added Food Manufacturing, Transportation/Logistics, IT           | \$ 395,067   | \$ 201,402   | July 2023 - 2025                             | Entrepreneurs served<br>Jobs created<br>New products released                                                                         | 24                       | 29                       | 54                    | 2                     |                           |                           |                              |                              | 9 New Products,<br>7 business expansions,<br>147 entrepreneurs served,<br>34 Mentors,<br>13 businesses created<br>\$334,000 Capital Raised |
| SVCAL GO2Work                                                             | Shenandoah Valley Center for Advanced Learning<br>Augusta, Staunton, Waynesboro                               | Workforce Development     | Advanced Manufacturing                                                 | \$ 884,500   | \$ 442,250   | October 2023 - 2026                          | Students trained<br>Businesses served<br>Apprenticeships created<br>Credentials awarded                                               | 60                       | 90                       |                       |                       | 420                       | 526                       | 420                          | 498                          | 64 Apprenticeships Created                                                                                                                 |
| Shenandoah Valley Partnership - Blue Mountain Extended Due Diligence      | All SVP member localities                                                                                     | Site Development          | Advanced Manufacturing                                                 | \$ 348,810   | \$ 174,405   | January 2025 - 2026                          | Advance 297 acres to VBRS Tier 4 Status                                                                                               |                          |                          |                       |                       |                           |                           |                              |                              | Site Development                                                                                                                           |
| LRCC Powerline Worker Training Program                                    | Clarke, Frederick, Page, Shenandoah, Warren Counties & Winchester City                                        | Workforce Development     | IT & Emerging Technology                                               | \$ 401,374   | \$ 200,687   | July 2025-2027                               | Students Trained<br>Businesses Served<br>Job Placements<br>Apprenticeships created<br>New Programs Implemented<br>Credentials awarded | 6                        |                          | 56                    |                       | 60                        |                           | 392                          |                              | 3 New Programs Implemented,<br>56 New Apprenticeships Created                                                                              |
| <b>Implementation</b>                                                     |                                                                                                               |                           |                                                                        | \$ 3,573,051 | \$ 2,679,656 |                                              | Totals                                                                                                                                | 106                      | 177                      | 82                    | 23                    | 420                       | 526                       | 420                          | 498                          | *Based on 2 years                                                                                                                          |
| Shenandoah Valley Talent Pathways Initiative                              | Shenandoah Valley Workforce Development Board and all Region 8 localities and community colleges              | Workforce Development     | Advanced Manufacturing, Transportation/Logistics                       | \$ 250,000   | \$ 125,000   | July 2024 - 2025                             | TPI Study and Roadmap                                                                                                                 |                          |                          |                       |                       |                           |                           |                              |                              |                                                                                                                                            |
| <b>Talent Pathways Initiative (TPI)</b>                                   |                                                                                                               |                           |                                                                        | \$ 250,000   | \$ 125,000   | TPI is 1-time DHCD allocation to all regions |                                                                                                                                       |                          |                          |                       |                       |                           |                           |                              |                              |                                                                                                                                            |
| Winchester Regional Airport Advanced Air Mobility Talent Development Plan | Winchester Regional Airport Authority<br>Shenandoah University and Laurel Ridge CC<br>OKV Advisory localities | Cluster Scale-Up          | Manufacturing, IT, Transportation/Logistics                            | \$ 71,000    | \$ 35,500    | August 2024 - 2025                           | Planning Grant Completed                                                                                                              |                          |                          |                       |                       |                           |                           |                              |                              |                                                                                                                                            |
| Clarke County - Double Tollgate Site Development                          | Clarke County<br>Frederick Water                                                                              | Site Development          | All target industry sectors                                            | \$ 170,625   | \$ 85,313    | January 2025 - 2026                          | Advance 40 acres to VBRS Tier 2 Status                                                                                                |                          |                          |                       |                       |                           |                           |                              |                              |                                                                                                                                            |
| Shenandoah Valley Meat Processing Cooperative                             | Page, Shenandoah, Rockingham, and Augusta Counties                                                            | Cluster Scale-up          | Agriculture                                                            | \$ 87,450    | \$ 43,725    | June 2025 - 2026                             | Planning Grant Completed                                                                                                              |                          |                          |                       |                       |                           |                           |                              |                              |                                                                                                                                            |
| <b>Planning (ECB)</b>                                                     |                                                                                                               |                           |                                                                        | \$ 329,075   | \$ 164,538   |                                              |                                                                                                                                       |                          |                          |                       |                       |                           |                           |                              |                              |                                                                                                                                            |
| <b>Grand Total:</b>                                                       |                                                                                                               |                           |                                                                        | \$ 4,152,126 | \$ 2,969,194 |                                              |                                                                                                                                       |                          |                          |                       |                       |                           |                           |                              |                              |                                                                                                                                            |

## Closed Projects Update

### 22-GOVA-08A Accelerating Advanced Manufacturing

Laurel Ridge Community College partnered with the National Coalition of Certification Centers (NC3) to offer Mechatronics Program. LRCC completed Mechatronics Labs fully equipped for Level 1 and Level 2 Courses. Training and Certifications available in Product ID Fundamentals, Applied Fluid Power, Applied Mechanical Systems, Applied PLC, Applied Robotics, and Applied Industry 4.0 (all new programs with this grant).

Businesses Served: 110 New Jobs Created: 50

#### **24-GOVA-08B Winchester Airport Planning**

The Winchester Regional Airport has valuable land assets that are suitable for aeronautical development. The purpose of the study was to study the land and perform limited pre-engineering to understand the magnitude of development that could be accommodated on the site (i.e., aircraft manufacturing facilities, corporate hangers, etc.). The project is a precursor to a program to develop this approximately 30-acre parcel. A project is already tentatively programmed for site clearing activities in 2026.

#### **24-GOVA-08C Blue Mt. RIFA**

The RIFA Feasibility Study confirmed that the work on the Blue Mountain site was both appropriate for the region's target industries as outlined in the G&D plan and could have a very high fiscal impact for the economic development project. The study recommended moving forward with the creation of the RIFA. Per the closeout report, the potential economic impact from the Regional Commerce Park Site is estimated to be more than \$2 billion in investment and 4,000 jobs. SVP is currently working with the localities to form the RIFA (Extended Due Diligence Grant) then seek grant funding from the Virginia Business Ready Sites Program for Construction.

#### **23-GOVA-08A SHD Tech Park**

Contract ended 1/18/2025-Fiscal Performance Accepted/Performance closeout not submitted

#### **21-GOVA-08A Ag Innovation Center**

All Close out reports submitted-Performance Closeout not yet accepted by DHCD

### **Section VI: Communication and Outreach**

With Region 8 leadership transition, we switched from Constant Contact CRM to HubSpot CRM that can be integrated into our website ([www.govirginiaregion8.org](http://www.govirginiaregion8.org)) seamlessly. Our website administrator is a HubSpot partner thus can problem solve needs and assist with future leadership transitions. Starting in March 2025, our CRM was at ~250 contacts with many needing to be removed due to inactive email addresses/accounts. As of June 30, 2025, HubSpot CRM has ~450 active contacts. Of these contacts, we did an audit to ensure we have proper representation of Region 8 stakeholders. It has been identified that there is a very low inventory of industry leaders' contacts (those we serve) in our database. FY26 goal will be to grow industry leaders' engagement and collection of contact information to keep them informed.

HubSpot has the capabilities of distributing newsletters and flyers. We tested the software by distributing two newsletters with the anticipation of implementing them monthly or every two months (based on workload). To help bridge the gap in more current communication efforts is the creation of GoVaR8's social media platforms. As of June 2025, GoVaR8 now has a LinkedIn Page, Facebook Page, and Instagram Page. Please follow, like, and share to help us grow the outreach efforts and to keep you better informed. FY26 goal is to grow our reach, educate on GoVaR8, highlight past and current projects, share resources, promote industry opportunities, notify of GoVaR8 meetings/events/initiatives, and so on. We want these channels to be a resource and not an obligation – bring value.

Region 8 has dedicated time towards in-person visits. After new director's onboarding, she visited all localities except one (Bath County) which has been scheduled for October 2025. FY26 goal is to visit each locality at least twice, in person annually.

## VII: Project Pipeline

Region 8's new executive director (as of 1/1/2025) has taken an active approach in the regional economic development strategy efforts by the below.

### **Educate, Build Optimism, and Stimulate Brainstorming**

She led four project pipeline brainstorming sessions throughout the region in March 2025, followed by a virtual meeting to showcase all the feedback and ideas. Cody Anderson (DHCD Program Manager) attended and shared his expertise in all four sessions. Two grant applications approved in July 2025 were the product of these sessions along with four additional in the project pipeline chart below. Region 8 will implement the brainstorming session roadshow as an annual initiative.

### **Strategic Workforce Development Efforts**

Region 8's Talent Pathways Initiative Final Report (completed 8/30/25) produced many implementation project suggestions for the target industry clusters of Manufacturing and Transportation & Logistics. The SVWDB hosted a strategic planning meeting in September to review the TPI report and identify some immediate grant application opportunities to present in January 2026.



| <b>Project Name</b>                                                           | <b>Applicant</b>                                     | <b>Industry Sector</b>      | <b>Application Anticipated</b> |
|-------------------------------------------------------------------------------|------------------------------------------------------|-----------------------------|--------------------------------|
| Commercial Kitchen w/ Entrepreneurial Support Feasibility Study               | Shenandoah University                                | Ag & Value-added Food       | October '25                    |
| Engineering Implementation & Scale-up Program                                 | Blue Ridge Technical Center                          | Manufacturing               | January '26                    |
| Create Regional Manufacturing Industry Consortium                             | SVWDB                                                | Manufacturing               | January '26                    |
| Camp 7 Extended Due Diligence                                                 | Clarke Co.                                           | Site Planning               | January '26                    |
| AAM Workforce Implementation Project                                          | Winchester Regional Airport                          | T&L (Aviation)              | January '26                    |
| Vet Tech Dual Enrollment Program (Livestock Program) & Partner w/ Bath County | Highland County High School                          | Agriculture                 | January '26                    |
| Create an Essential Skills Certification/Badge Program for R8                 | SVWDB                                                | Manufacturing or T&L        | Jan/April '26                  |
| Shenandoah Valley Regional Commercialization Hub                              | JMU                                                  | IT & Emerging Technology    | April '26                      |
| Go Tec Implementation                                                         | Augusta, Highland, Shenandoah, & Rockingham Counties | All Industries              | April '26                      |
| Build CTE (Trades Program) TBD Program & Partner w/ Highland County           | Bath County High School                              | Manufacturing               | April '26                      |
| AVTEX Site Planning Study                                                     | Front Royal/Warren Co                                | Site Development            | April '26                      |
| Commercial Kitchen Equipment (Scale-up Implementation Project)                | Highland Center                                      | Agriculture                 | April '26                      |
| Virginia Innovation Accelerator Broadband Infrastructure                      | VIA/Buena Vista                                      | Agriculture                 | April '26                      |
| Create Regional Transportation & Logistics Industry Consortium                | SVWDB                                                | T&L                         | October '26                    |
| Ag Innovation BioHub                                                          | JMU                                                  | Agriculture & Life Sciences | TBD                            |
| Advanced Air Mobility Training Campus                                         | Frederick/Augusta Co.                                | T&L (Aviation)              | ~2027                          |
| BRCC AMT Expansion Project                                                    | BRCC                                                 | T&L (Aviation)              | ~2027                          |
| Blue Mountain Flight Testing Campus                                           | Augusta Co.                                          | Transportation              | ~2028                          |
| Career Pathways/Talent Solutions Asset Creation                               | SVWDB or TBD                                         | All Industries              | TBD                            |

## VIII: Council Members

| <b>Council Member</b>  | <b>Organization</b>                                                      |
|------------------------|--------------------------------------------------------------------------|
| Hobey Bauhan           | President, Virginia Poultry Federation                                   |
| Emily Marlow Beck      | President, Marlow Auto Group                                             |
| Dr. Kim Blosser        | President Laurel Ridge Community College                                 |
| Dr. Eric Bond          | Superintendent, Augusta County Schools                                   |
| Lisa Botkin            | Executive Director, Shenandoah Valley Airport (SHD)                      |
| Janet Clarke           | CEO, Clarke Consulting, LLC.                                             |
| Ed Daley               | Administrator, Warren County                                             |
| Dottie Day             | VP, Winchester & Contact Center Operations,<br>Navy Federal Credit Union |
| Randy Doyle            | Business Development, Holtzman Corp.                                     |
| Ashley Driver          | President, AD Engineering                                                |
| John Graves            | President & CEO, Luray Caverns Corporation                               |
| Conrad Helsley         | Commissioner, NSVRC Board of Directors                                   |
| Greg Hitchin           | Director, Waynesboro Economic Development                                |
| Bobby Hobbs            | Senior VP, CornerStone Bank                                              |
| Lai Lee                | Co-Founder & Partner, High Meadow Strategies                             |
| Tracey Luellen         | Senior HR Manager, Toray Plastics                                        |
| Mary McDermott         | Shenandoah Valley Angel Investors                                        |
| Mitch Moore            | Vice President, Shenandoah University                                    |
| Doug Moyer             | President, Sentara RMH                                                   |
| Cary C. Nelson         | President, H.N.Funkhouser & Co.                                          |
| Shawn Pellington       | Vice President, McKee Foods                                              |
| Yolanda Shields, Chair | CEO and Founder, Yesbuilds                                               |
| Bruce Simms            | CEO, Virginia Regional Transit                                           |
| Michael Stolarz        | VP, UTS Systems                                                          |
| Dr. Anthony Tongen     | VP, Research, Economic Development & Innovation, JMU                     |
| Dr. Dave Urso          | VP of Academic Affairs, Blue Ridge Community College                     |

## IX: Support Organizations

| Organization                                    | Name                              | Contact                                                                        |
|-------------------------------------------------|-----------------------------------|--------------------------------------------------------------------------------|
| Northern Shenandoah Valley Regional Commission* | Brandon Davis, Executive Director | <a href="mailto:bdavis@nsvregion.org">bdavis@nsvregion.org</a>                 |
| Central Shenandoah Planning District Commission | Ann Cundy, Executive Director     | <a href="mailto:ann@cspdc.org">ann@cspdc.org</a>                               |
| 5 Clover Consulting, LLC                        | Alison Varner-Denbigh, Principal  | <a href="mailto:alison@govirginiaregion8.org">alison@govirginiaregion8.org</a> |

*\*Support organization contracted with DHCD and subcontracting to others.*



## Key Dates & Deadlines

| CY2026            | Meeting/Event/Goal                                                                   | Location                    |
|-------------------|--------------------------------------------------------------------------------------|-----------------------------|
| 1/6/2026          | Executive Committee Meeting                                                          | Virtual (8:30am-10ma)       |
| 1/13/2026         | Grants Review Committee Meeting                                                      | In-Person @ JMU 11am        |
| 1/15/2026         | Monthly Support Org Call w/ DHCD                                                     | Virtual @ 1p                |
| 1/16/2026         | <b>Planning, Feasibility, &amp; Small-Scale Pilot Grant Applications</b> due to DHCD | CAMS Submission             |
| 1/27/2026         | Regional Council Meeting                                                             | ALL Virtual                 |
| 1/31/2026         | Quarterly Project Reporting Due                                                      | CAMS (Last day of Month)    |
| 2/3/2026          | Executive Committee Meeting                                                          | Virtual (8:30am-10am)       |
| 2/13/2026         | <b>Per Capita Implementation &amp; Competitive Applications</b> Due to DHCD          | CAMS Submission             |
| 2/19/2026         | Monthly Support Org Call w/ DHCD                                                     | Virtual @ 1pm               |
| Week of 2/16/2026 | "Pitch Calls" to DHCD/State Board Workgroup                                          | Virtual                     |
| Week of 2/23/2026 | Application Feedback Loop                                                            | E-Mail                      |
| 3/3/2026          | Executive Committee Meeting                                                          | Virtual (8:30am-10am)       |
| 3/10/2026         | Brainstorming Session – The Port of Virginia                                         | In-Person: 9am-11am         |
| 3/11/2026         | Brainstorming Session - Central SV Location (TBD)                                    | In-Person: 9am-11am         |
| 3/12/2026         | Brainstorming Session - Southern SV Location (TBD)                                   | In-Person: 9am-11am         |
| 3/20/2026         | <b>All Grant Applications</b> due to Executive Director                              | E-Mail                      |
| 3/24/2026         | GO VA State Board Meeting                                                            | Richmond @ 1pm              |
| 3/26/2026         | Monthly Support Org Call w/ DHCD                                                     | Virtual @ 1pm               |
| 3/27/2026         | <b>Planning, Feasibility, &amp; Small-Scale Pilot Grant Applications</b> due to DHCD | CAMS Submission             |
| 4/7/2026          | Executive Committee Meeting - Approve FY27 Budget                                    | Virtual (8:30am-10am)       |
| 4/14/2026         | Grants Review Committee Meeting                                                      | In-Person @ JMU 11am        |
| 4/16/2026         | Monthly Support Org Call w/ DHCD                                                     | Virtual @ 1pm               |
| 4/17/2026         | <b>Planning, Feasibility, &amp; Small-Scale Pilot Grant Applications</b> due to DHCD | CAMS Submission             |
| 4/21/2026         | Brainstorming Follow-up Q&A Session                                                  | Virtual @ 9am               |
| 4/28/2026         | Regional Council Meeting - Approve FY27 Budget                                       | HIVE, Winchester (10a-noon) |
| 5/1/2026          | <b>Capacity Building FY27 Budget Due to DHCD</b>                                     | E-Mail by NOON              |
| 5/1/2026          | <b>Per Capita Implementation &amp; Competitive Applications</b> Due to DHCD          | CAMS Submission             |
| 5/5/2026          | Executive Committee Meeting                                                          | Virtual (8:30am-10am)       |
| Week of 5/11/2026 | "Pitch Calls" to DHCD/State Board Workgroup                                          | Virtual                     |
| Week of 5/18/2026 | Application Feedback Loop                                                            | E-Mail                      |
| 5/21/2026         | Monthly Support Org Call w/ DHCD                                                     | Virtual @1pm                |
| 6/9/2026          | Executive Committee Meeting                                                          | Virtual (8:30am-10am)       |
| 6/9/2026          | GO VA State Board Meeting                                                            | Virtual @ 1pm               |
| 6/18/2026         | Monthly Support Org Call w/ DHCD                                                     | Virtual @ 1pm               |
| 6/19/2026         | <b>Planning, Feasibility, &amp; Small-Scale Pilot Grant Applications</b> due to DHCD | CAMS Submission             |

| CY2026              | Meeting/Event/Goal                                                                   | Location                         |
|---------------------|--------------------------------------------------------------------------------------|----------------------------------|
| 6/23/2026           | <b>All Grant Applications</b> due to Executive Director                              | E-Mail                           |
| 7/7/2026            | Executive Committee Meeting                                                          | Virtual (8:30am-10am)            |
| 7/14/2026           | Grants Review Committee Meeting                                                      | In-Person @ JMU 11am             |
| 7/16/2026           | Monthly Support Org Call w/ DHCD                                                     | Virtual @ 1pm                    |
| 7/17/2026           | <b>Planning, Feasibility, &amp; Small-Scale Pilot Grant Applications</b> due to DHCD | CAMS Submission                  |
| 7/28/2026           | Regional Council Meeting – Hosted by McKee Foods                                     | Stuarts Draft (10am-noon)        |
| 8/4/2026            | Executive Committee Meeting                                                          | Virtual (8:30am-10am)            |
| 8/7/2026            | <b>Per Capita Implementation &amp; Competitive Applications</b> Due to DHCD          | CAMS by NOON                     |
| Week of 8/17/2026   | "Pitch Calls" to DHCD/State Board Workgroup                                          | Virtual                          |
| Week of 8/24/2026   | Application Feedback Loop                                                            | E-Mail                           |
| 8/20/2026           | Monthly Support Org Call w/ DHCD                                                     | Virtual @ 1pm                    |
| 9/1/2026            | Executive Committee Meeting                                                          | Virtual (8:30am-10am)            |
| 9/15/2026           | Annual Leadership Retreat                                                            | Richmond (TBD)                   |
| 9/15/2026           | GO VA State Board Meeting                                                            | Richmond @ 1pm                   |
| 9/17/2026           | Monthly Support Org Call w/ DHCD                                                     | Virtual @ 1pm                    |
| 9/22/2026           | <b>Planning, Feasibility, &amp; Small-Scale Pilot Grant Applications</b> due to DHCD | CAMS Submission                  |
| 9/22/2026           | <b>All Grant Applications</b> due to Executive Director                              | E-Mail                           |
| 9/30/2026           | <b>Region 8 Annual Reports Due to DHCD</b>                                           | E-Mail                           |
| 10/6/2026           | Executive Committee Meeting                                                          | Virtual (8:30am-10am)            |
| 10/13/2026          | Grants Review Committee Meeting                                                      | In-Person @ JMU 11am             |
| 10/15/2026          | Monthly Support Org Call w/ DHCD                                                     | Virtual @ 1pm                    |
| 10/16/2026          | <b>Planning, Feasibility, &amp; Small-Scale Pilot Grant Applications</b> due to DHCD | CAMS Submission                  |
| 10/27/2026          | Regional Council Meeting                                                             | (10a-noon) TBD - Southern Valley |
| 10/30/2026          | <b>Per Capita Implementation &amp; Competitive Applications</b> Due to DHCD          | CAMS by NOON                     |
| 11/3/2026           | Executive Committee Meeting                                                          | Virtual (8:30am-10am)            |
| Week of 11/9/2026   | "Pitch Calls" to DHCD/State Board Workgroup                                          | Virtual                          |
| Week of 11/16/2026  | Application Feedback Loop                                                            | E-Mail                           |
| 11/19/2026          | Monthly Support Org Call w/ DHCD                                                     | Virtual @ 1pm                    |
| 12/1/2026           | Executive Committee Meeting                                                          | Virtual (8:30am-10am)            |
| 12/3/2026-12/4/2026 | Legislative Efforts                                                                  | Richmond                         |
| 12/8/2026           | GO VA State Board Meeting                                                            | Richmond @ 1pm                   |
| 12/17/2026          | Monthly Support Org Call w/ DHCD                                                     | Virtual @ 1pm                    |
| 12/18/2026          | <b>Planning, Feasibility, &amp; Small-Scale Pilot Grant Applications</b> due to DHCD | CAMS Submission                  |
| 12/18/2026          | <b>All Grant Applications</b> due to Executive Director                              | E-Mail                           |



## Key Dates & Deadlines

| CY2026            | Meeting/Event/Goal                                                                   | Location                 |
|-------------------|--------------------------------------------------------------------------------------|--------------------------|
| 1/6/2026          | Executive Committee Meeting                                                          | Virtual (8:30am-10ma)    |
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| 1/15/2026         | Monthly Support Org Call w/ DHCD                                                     | Virtual @ 1p             |
| 1/16/2026         | <b>Planning, Feasibility, &amp; Small-Scale Pilot Grant Applications</b> due to DHCD | CAMS Submission          |
| 1/27/2026         | Regional Council Meeting                                                             | ALL Virtual              |
| 1/31/2026         | Quarterly Project Reporting Due                                                      | CAMS (Last day of Month) |
| 2/3/2026          | Executive Committee Meeting                                                          | Virtual (8:30am-10am)    |
| 2/13/2026         | <b>Per Capita Implementation &amp; Competitive Applications</b> Due to DHCD          | CAMS Submission          |
| 2/19/2026         | Monthly Support Org Call w/ DHCD                                                     | Virtual @ 1pm            |
| Week of 2/16/2026 | "Pitch Calls' to DHCD/State Board Workgroup                                          | Virtual                  |
| Week of 2/23/2026 | Application Feedback Loop                                                            | E-Mail                   |
| 3/3/2026          | Executive Committee Meeting                                                          | Virtual (8:30am-10am)    |
| 3/10/2026         | Brainstorming Session – The Port of Virginia                                         | In-Person: 9am-11am      |
| 3/11/2026         | Brainstorming Session - Central SV Location (TBD)                                    | In-Person: 9am-11am      |
| 3/12/2026         | Brainstorming Session - Southern SV Location (TBD)                                   | In-Person: 9am-11am      |
| 3/20/2026         | <b>All Grant Applications</b> due to Executive Director                              | E-Mail                   |
| 3/24/2026         | GO VA State Board Meeting                                                            | Richmond @ 1pm           |
| 3/26/2026         | Monthly Support Org Call w/ DHCD                                                     | Virtual @ 1pm            |
| 3/27/2026         | <b>Planning, Feasibility, &amp; Small-Scale Pilot Grant Applications</b> due to DHCD | CAMS Submission          |

| CY2026            | Meeting/Event/Goal                                                                   | Location                    |
|-------------------|--------------------------------------------------------------------------------------|-----------------------------|
| 4/7/2026          | Executive Committee Meeting - Approve FY27 Budget                                    | Virtual (8:30am-10am)       |
| 4/14/2026         | Grants Review Committee Meeting                                                      | In-Person @ JMU 11am        |
| 4/16/2026         | Monthly Support Org Call w/ DHCD                                                     | Virtual @ 1pm               |
| 4/17/2026         | <b>Planning, Feasibility, &amp; Small-Scale Pilot Grant Applications</b> due to DHCD | CAMS Submission             |
| 4/21/2026         | Brainstorming Follow-up Q&A Session                                                  | Virtual @ 9am               |
| 4/28/2026         | Regional Council Meeting - Approve FY27 Budget                                       | HIVE, Winchester (10a-noon) |
| 5/1/2026          | <b>Capacity Building FY27 Budget Due to DHCD</b>                                     | E-Mail by NOON              |
| 5/1/2026          | <b>Per Capita Implementation &amp; Competitive Applications</b> Due to DHCD          | CAMS Submission             |
| 5/5/2026          | Executive Committee Meeting                                                          | Virtual (8:30am-10am)       |
| Week of 5/11/2026 | "Pitch Calls' to DHCD/State Board Workgroup                                          | Virtual                     |
| Week of 5/18/2026 | Application Feedback Loop                                                            | E-Mail                      |
| 5/21/2026         | Monthly Support Org Call w/ DHCD                                                     | Virtual @1pm                |
| 6/9/2026          | Executive Committee Meeting                                                          | Virtual (8:30am-10am)       |
| 6/9/2026          | GO VA State Board Meeting                                                            | Virtual @ 1pm               |
| 6/18/2026         | Monthly Support Org Call w/ DHCD                                                     | Virtual @ 1pm               |
| 6/19/2026         | <b>Planning, Feasibility, &amp; Small-Scale Pilot Grant Applications</b> due to DHCD | CAMS Submission             |
| 6/23/2026         | <b>All Grant Applications</b> due to Executive Director                              | E-Mail                      |
| 7/7/2026          | Executive Committee Meeting                                                          | Virtual (8:30am-10am)       |
| 7/14/2026         | Grants Review Committee Meeting                                                      | In-Person @ JMU 11am        |
| 7/16/2026         | Monthly Support Org Call w/ DHCD                                                     | Virtual @ 1pm               |
| 7/17/2026         | <b>Planning, Feasibility, &amp; Small-Scale Pilot Grant Applications</b> due to DHCD | CAMS Submission             |
| 7/28/2026         | Regional Council Meeting – Hosted by McKee Foods                                     | Stuarts Draft (10am-noon)   |



| CY2026             | Meeting/Event/Goal                                                                          | Location                         |
|--------------------|---------------------------------------------------------------------------------------------|----------------------------------|
| 8/4/2026           | Executive Committee Meeting                                                                 | Virtual (8:30am-10am)            |
| 8/7/2026           | <b><i>Per Capita Implementation &amp; Competitive Applications</i></b> Due to DHCD          | CAMS by NOON                     |
| Week of 8/17/2026  | "Pitch Calls' to DHCD/State Board Workgroup                                                 | Virtual                          |
| Week of 8/24/2026  | Application Feedback Loop                                                                   | E-Mail                           |
| 8/20/2026          | Monthly Support Org Call w/ DHCD                                                            | Virtual @ 1pm                    |
| 9/1/2026           | Executive Committee Meeting                                                                 | Virtual (8:30am-10am)            |
| 9/15/2026          | Annual Leadership Retreat                                                                   | Richmond (TBD)                   |
| 9/15/2026          | GO VA State Board Meeting                                                                   | Richmond @ 1pm                   |
| 9/17/2026          | Monthly Support Org Call w/ DHCD                                                            | Virtual @ 1pm                    |
| 9/22/2026          | <b><i>Planning, Feasibility, &amp; Small-Scale Pilot Grant Applications</i></b> due to DHCD | CAMS Submission                  |
| 9/22/2026          | <b><i>All Grant Applications</i></b> due to Executive Director                              | E-Mail                           |
| 9/30/2026          | <b>Region 8 Annual Reports Due to DHCD</b>                                                  | E-Mail                           |
| 10/6/2026          | Executive Committee Meeting                                                                 | Virtual (8:30am-10am)            |
| 10/13/2026         | Grants Review Committee Meeting                                                             | In-Person @ JMU 11am             |
| 10/15/2026         | Monthly Support Org Call w/ DHCD                                                            | Virtual @ 1pm                    |
| 10/16/2026         | <b><i>Planning, Feasibility, &amp; Small-Scale Pilot Grant Applications</i></b> due to DHCD | CAMS Submission                  |
| 10/27/2026         | Regional Council Meeting                                                                    | (10a-noon) TBD - Southern Valley |
| 10/30/2026         | <b><i>Per Capita Implementation &amp; Competitive Applications</i></b> Due to DHCD          | CAMS by NOON                     |
| 11/3/2026          | Executive Committee Meeting                                                                 | Virtual (8:30am-10am)            |
| Week of 11/9/2026  | "Pitch Calls' to DHCD/State Board Workgroup                                                 | Virtual                          |
| Week of 11/16/2026 | Application Feedback Loop                                                                   | E-Mail                           |
| 11/19/2026         | Monthly Support Org Call w/ DHCD                                                            | Virtual @ 1pm                    |

| CY2026           | Meeting/Event/Goal                                                                          | Location              |
|------------------|---------------------------------------------------------------------------------------------|-----------------------|
| 12/1/2026        | Executive Committee Meeting                                                                 | Virtual (8:30am-10am) |
| 12/3 & 12/4/2026 | Legislative Efforts                                                                         | Richmond              |
| 12/8/2026        | GO VA State Board Meeting                                                                   | Richmond @ 1pm        |
| 12/17/2026       | Monthly Support Org Call w/ DHCD                                                            | Virtual @ 1pm         |
| 12/18/2026       | <b><i>Planning, Feasibility, &amp; Small-Scale Pilot Grant Applications</i></b> due to DHCD | CAMS Submission       |
| 12/18/2026       | <b><i>All Grant Applications</i></b> due to Executive Director                              | E-Mail                |